# Smarter is finding end-to-end digital transformation solutions in one place.

## WE KNOW WHAT YOU'RE FACING.

Lenovo sales representatives hear these questions every day.

"We just shifted some of our staff to WFH—how can I enable my team to do the same kind of work at home that they are used to doing at the office where they have multiple monitors and peripherals?"

"We are moving to the cloud. What resources are needed for us to do that?"

"What are the security concerns around a virtual working environment? Is VPN enough?"

"Should I buy or rent? Do you have an as-a-service option?"

"Can I migrate my users to a virtualized desktop without diminishing their user experience?"

## WE HAVE THE ANSWER.

Client virtualization solves the challenges you're facing while providing a better end user experience than other options.

**What is Virtual Desktop Infrastructure (VDI)?**

It's a virtualization solution in which desktops are hosted on a centralized server or in the cloud, as opposed to on the device itself.

By moving to VDI, you can increase data security while offering any device, anytime, anywhere flexibility. Data is retained in a central and secure data center, not a local workstation or mobile device. VDI is more efficient and offers better management and security.

Some of the benefits of VDI include:

### EASIER DEPLOYMENT PROCESS
Endpoints can be deployed, updated, managed, and decommissioned via remote, cloud access.

### ENHANCED SECURITY BENEFITS
Industries such as healthcare and education can better secure sensitive patient or student data by moving to virtualization.
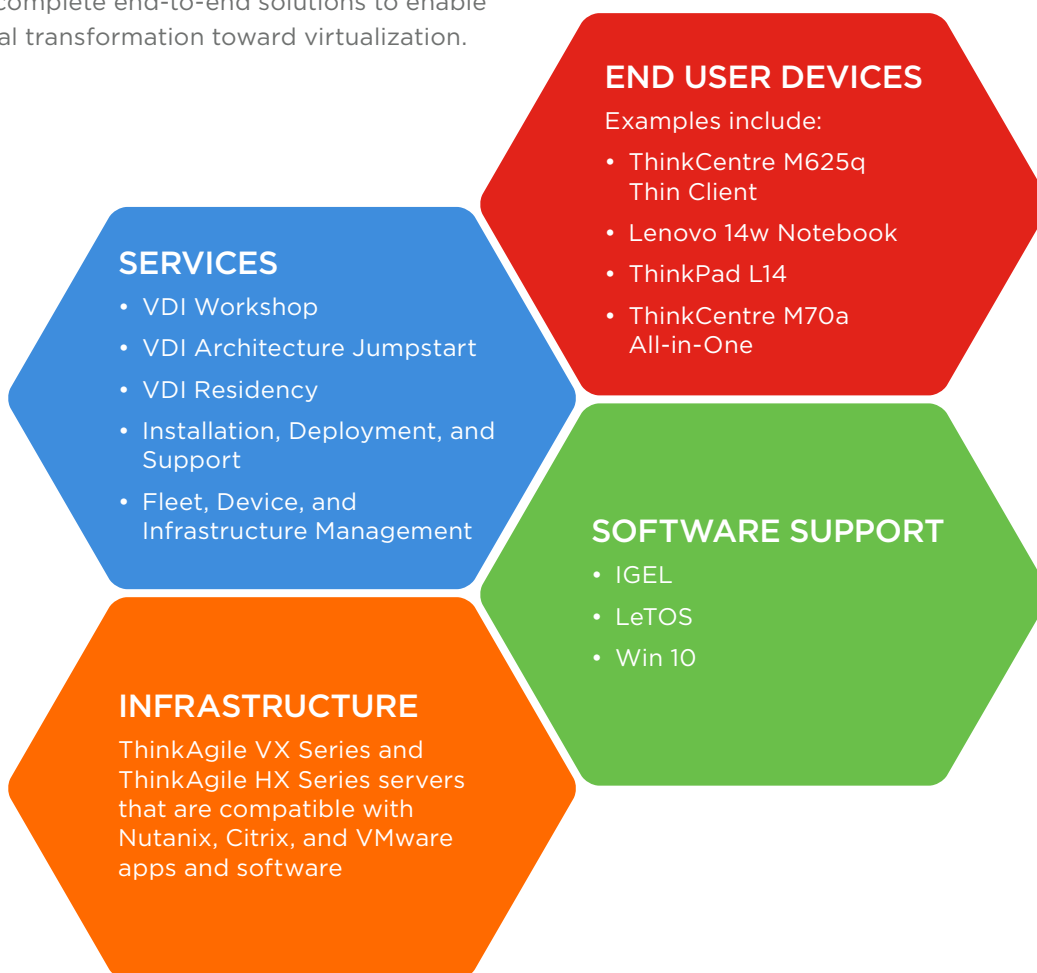
### BETTER END USER EXPERIENCE
Virtualization offers a more consistent desktop experience, regardless of user device or operating system, without some of the limitations VPNs or other remote access solutions create.

# LENOVO IS YOUR PARTNER IN DIGITAL TRANSFORMATION.

Why choose Lenovo for your transformation to virtualization? Because we can do it all for you. Whether you need help with part of the transformation, like choosing the right endpoints or upgrading your servers, or you're attempting a complete overhaul from start to finish, we have a portfolio to help.

We offer complete end-to-end solutions to enable your digital transformation toward virtualization.

## END USER DEVICES
Examples include:
- ThinkCentre M625q Thin Client
- Lenovo 14w Notebook
- ThinkPad L14
- ThinkCentre M70a All-in-One

## SERVICES
- VDI Workshop
- VDI Architecture Jumpstart
- VDI Residency
- Installation, Deployment, and Support
- Fleet, Device, and Infrastructure Management

## SOFTWARE SUPPORT
- IGEL
- LeTOS
- Win 10

## INFRASTRUCTURE
ThinkAgile VX Series and ThinkAgile HX Series servers that are compatible with Nutanix, Citrix, and VMware apps and software

And that's just the start. We also bring in the right people to facilitate that transformation while giving you one point of contact, so it's never overwhelming and you're never left to figure it out on your own.

We're here to answer all your questions. From "how do we get started?" to "how much is this going to cost?" We make virtualization easy, cost effective, and most importantly, achievable.

To learn more about how Lenovo can help you enable your digital transformation toward virtualization, contact your Lenovo sales rep today or **visit us online.**